



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

May 22, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$87,833	32
Borosak, William J. Jr.	Secure Financial Group, LLC	\$53,778	10
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim	Health Coverage Solutions	\$37,428	4
Lemar, Mike	Sunshine State Agency	\$37,052	19
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$18,846	5
Shackelford, Edward L.	The Assurance Group, Inc.	\$17,435	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$17,022	9
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$16,607	3
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$15,313	9
Barta, Devin M.	Barta Insurance Agency	\$15,156	6
AmeriLife		\$14,548	23
Valery, Albert L.	Valery Insurance Agency	\$14,196	2
Hatton, Catherine E.	Long Island Insurance Solutions	\$13,204	13
Schwartz, Scott J.	Insurance Protection Services	\$13,032	1
Savage, Gina	Savage Insurance Agency	\$11,964	2
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$11,376	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$10,991	1
Silver Producers (\$5,000 - \$10,000)			
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$9,706	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$9,685	11
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$9,432	1
Wroblewski, Robert M.	SOS Insurance Group	\$8,876	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$8,711	2
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$7,536	1
Centerstone Insurance & Financial Svcs.		\$7,223	3
Kelsey, Steven D.	Kelsey Insurance Agency	\$7,211	2
Richard, Paul	Richard Insurance Agency	\$7,211	
Maisto, Stephen	Senior Health Solutions	\$6,696	3
Cancio, Maria	Cancio Insurance Agency	\$6,672	1
Clark, John W.	Senior Solutions Insurance Agency	\$6,169	5
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$6,131	2
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$6,120	1
Stanton, David R.	Gateway Insurance, Inc.	\$6,032	1
Misemer, Michael L.	Misemer Insurance Agency	\$5,688	1



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Bronze Producers (\$2,500 - \$5,000)

Rosati, Lisa	Rosati Insurance Agency	\$4,920	3
Katlin, Andrew	Katlin Insurance Agency	\$4,389	1
American Eagle Consultants, Inc.		\$3,993	5
Rapini, Duane M.	Rapini Insurance Agency	\$3,839	2
Xu, Xi	Xu Insurance Agency	\$3,768	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,576	1
Kruchmar, Claude R.	Kruchmar Insurance Agency	\$3,564	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$3,554	3
Peters, Dave L.	Peters Insurance Agency	\$3,528	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,383	1
Alan, Stuart	Senior Care Insurance Center	\$3,359	1
Centurion Agency, Ltd.		\$3,276	1
Patterson, Adam D.	Patterson Insurance Agency	\$3,272	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$3,271	1
Ireland, Pamela L.	Ireland Insurance Agency	\$3,167	1
Marrow, Elizabeth	Marrow Insurance Agency	\$3,096	1
Maisonet, Joseph	Maisonet Insurance Agency	\$2,976	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$2,964	3
Jacobson, Sandy A.	Jacobson Insurance Agency	\$2,927	1
Taylor, David A.	Taylor Insurance Agency	\$2,927	1
Zenith Marketing Group, Inc.		\$2,872	1
Ronan, David K.	Ronan Insurance Agency	\$2,588	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

May 22, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Kingsley, Beverly J.	\$19,558	Ripoll, Glenn A.	\$17,784
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Gold Producers (\$10,000 - \$15,000)

Schwartz, Scott J.	\$13,032	Hoyek, Pete N.	\$10,991
Sheldon, Paul, CLU, ChFC	\$11,376	Haft, Gary S.	\$10,056

Silver Producers (\$5,000 - \$10,000)

Wiedersum, Bryan F.	\$9,432	Sakharoff, Richard D.	\$6,120
Sachs, Kerry	\$9,396	Stanton, David	\$6,032
Saylor, Dexter R.	\$9,396	Mott, Kay	\$5,867
Chard, Dani L.	\$9,154	Rush, Francine	\$5,819
Ahlbum, Tim	\$8,724	Barta, Devin M.	\$5,784
Dewalt, Geri B.	\$7,920	Zaccagnino, Andrew J.	\$5,688
Rosen, Paul J.	\$7,536	Hilgendorf, Sydney M.	\$5,555
Benaim, Eduardo	\$6,672	McKnight, Robert J.	\$5,508
Valovich, Stephen A.	\$6,672	Savage, Gina	\$5,292
Ahlbum, Jon	\$6,588	Delauter, Kenneth R. Jr.	\$5,243
Valery, Albert L.	\$6,276		

Bronze Producers (\$2,500 - \$5,000)

Brady, Matthew	\$4,836	Serr, Jennifer	\$3,276
Kornbluh, Gary N.	\$4,584	Kasabov, David	\$3,272
Sweeney, Alexander	\$4,463	Cleveland, Keith E.	\$3,271
Glickman, Abraham	\$4,389	Dillow, David S.	\$3,191
Catron, Edward A.	\$4,016	Ireland, Pamela L.	\$3,167
Sloan, Barbara	\$4,012	Marrow, Elizabeth	\$3,096
Applebaum, William	\$3,948	Ranney, Eugene	\$3,084
Federman, Gregory S.	\$3,851	Bono, Peter F.	\$3,057
Bechtold, Edward H. III	\$3,768	Noel, Christine	\$2,976
Berlingieri, Joanne	\$3,768	Jacobson, Sandy A.	\$2,927
Xu, Xi	\$3,768	Lange, Douglas M.	\$2,927
Costello, David V.	\$3,713	Riegel, Ellen M.	\$2,927
Stevens, Ray	\$3,695	Weisse, Marsha B.	\$2,927
Lebovitz, Eric	\$3,576	Clark, Thomas A.	\$2,892
Ciola, Claude M.	\$3,569	Duffie, Andre S.	\$2,879
Kruchmar, Claude R.	\$3,564	Kachmar, George M.	\$2,872
Peters, Dave L.	\$3,528	Graham, Christopher N., CLU	\$2,844
Rosati, Lisa	\$3,480	Lembcke, Julia	\$2,844
Lissarague, Vidal	\$3,383	Lucas, Richard	\$2,844
Matluck, Michael M.	\$3,372	Mangini, Nicholas L.	\$2,844
Kelsey, Steven D.	\$3,359	Westfall, Edward B.	\$2,844
Minervini, Debra A.	\$3,359	Wilson, Erik S.	\$2,844
Stevens, Jason	\$3,334	Borjas, Israel	\$2,688
Gumora, Helene	\$3,300	Cortes, Julio C.	\$2,676
Boston, Randall	\$3,276	Dettloff, Scott	\$2,676
Gordon, Ian	\$3,276	Ronan, David K.	\$2,588
Grundleger, Mark	\$3,276		